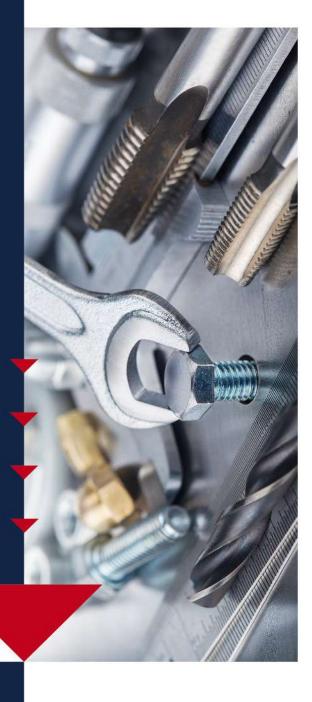
2ND INTERNATIONAL EXHIBITION OF FASTENERS, FITTINGS AND TOOLS

8-11 OCTOBER 2024

MOSCOW CROCUS EXPO

POST SHOW REPORT

Co-located with weldex



**FASTENEX.RU** 

About Fastenex  Sections of the exhibition  Members  Visitors  Visitor activity profile  Geography and positions of visitors	5 7 9		
		Product interest of visitors	10
		Sections of the exhibition	11
		Contacts	12



# ABOUT THE EXHIBITION FASTENEX

**Fastenex** is a unique International B2B exhibition for manufacturers, wholesalers, distributors and suppliers of fasteners, fittings and tools. It is co-located with Weldex, Russia's largest exhibition for welding materials, equipment, and technologies, attracting the highest number of participants and visitors in the industry.

The first edition of the Fastenex exhibition, held in 2023, demonstrated its promising potential by uniting several thousand specialized professionals and the largest suppliers in the hardware market on a single platform.



### **EXHIBITION SECTORS**



Industrial fasteners and hardware



Construction fasteners



Furniture fasteners



Fasteners for electrical wiring materials



Assembly and installation systems



**Fittings** 



Accessories



Springs



Consumables

(drills, bits, diamond an grinding products)



Equipment for the production of fasteners



Information technology



Weldex - International Exhibition of Welding Materials, Equipment and Technologies is co-located with Fastenex.

### **PARTICIPANTS**

35 Companies from Russian, China and Vietnam +178
Companies

from 4
Countries

(for the first time)

at Weldex 2024

8,000 m<sup>2</sup>

Exhibition space for Fastenex and Weldex

85%

exhibitors found new customers at Fastenex!

#### **MEMBER PROFILE**

Russian and international manufacturers, suppliers, and brand representatives of fasteners, fittings, and tooling aiming to boost their sales, expand their customer bases, and enter new regions.



# PARTICIPANT SURVEY RESULTS





satisfied with the number of visitors





found a distributor / expanded dealer networks (+13% vs 2023)





**VISITORS** 

5,061 unique visitors

out of 57 regions

in 8 countries

6,891
unique visitors to both
Weldex and Fasternex\*

\* +39% vs 2022

#### **VISITOR ACTIVITY PROFILE**

Representatives from construction organizations, trading companies, metalworking firms, machine-building enterprises, assembly and design organizations, furniture manufacturers, and equipment suppliers interested in purchasing fasteners, fittings, and tools.



### **VISITOR ACTIVITY PROFILE**

30% Wholesale Metalworking, production of metal products and 14% metal structures 11% Retail Transportation machine building (Rocket and space, 8% railway, aviation, shipbuilding, airplane, shipbuilding, etc. and automotive) 7% Construction of civil, industrial and transportation facilities 5% Installation and design of engineering systems 4% Production of fasteners and tooling 4% Production of furniture Installation and design of power supply systems 2% Production of equipment for nuclear power 2% engineering Construction and repair of oil and gas pipelines and 1% oil storage facilities



## **VISITOR GEOGRAPHY**

68% visitors from

Moscow and MO

28% visitors from other regions of Russia

4% other countries

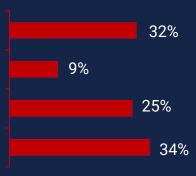
### **JOB LEVELS**

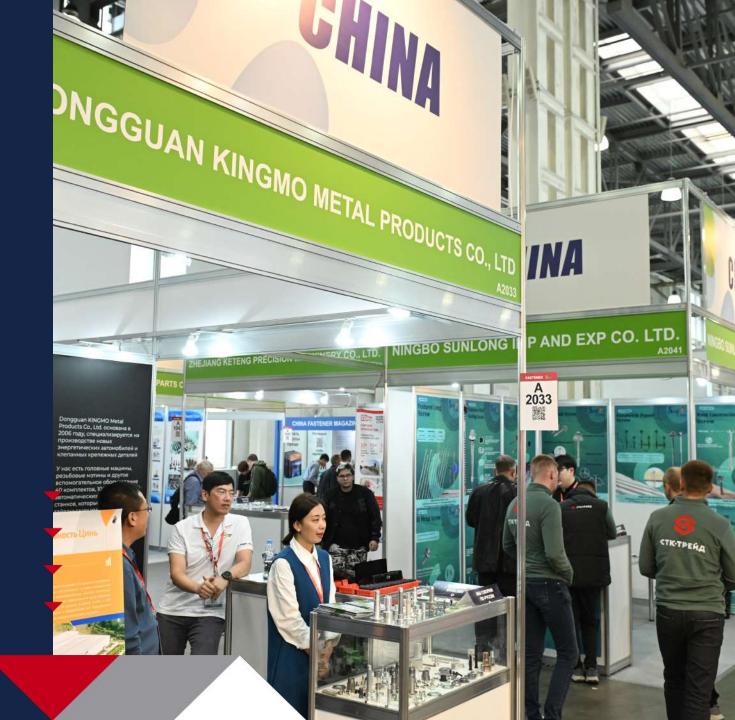
Head of the company / Founder / Individual entrepreneur

Deputy head of the company

Head of department / group

Manager / Specialist





## **VISITOR INTEREST**

Industrial fasteners and metalware

Construction fasteners

Consumables (drills, bits, diamond and grinding products)

Fasteners for electrical wiring and wiring materials

Accessories

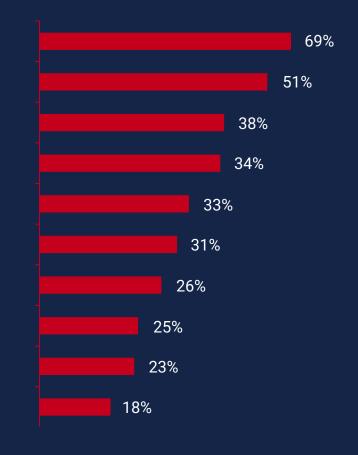
Furniture fasteners

Assembly and installation systems

Fittings

Equipment for the production of fasteners

Information technology



A multiple-choice question was included in the visitor questionnaire.

## **VISITOR SURVEY RESULTS**



came to the show to find products and services for business and to learn about trends



influence purchasing decisions



plan purchases following the exhibition



professionals do not attend similar exhibitions



spends more than RUB 20 million a year on purchasing equipment and materials



**3ND INTERNATIONAL EXHIBITION OF FASTENERS, FITTINGS AND TOOLS** 

7-10 **OCTOBER 2025** 

MOSCOW **CROCUS EXPO** 

**BOOK YOUR STAND NOW** 

**FASTENEX.RU** +7 (495) 799-55-85 Co-located with







